

**Revised Title: Regional Manager– Eastern Canada**

Position Type: Full-time, permanent  
Salary Range: \$75,000 – 85,000/year (depending on experience)  
Location: Quebec (remote). Nearby an airport will be an asset.  
Language: Bilingual in French and English  
Years Experience: 10+ years  
Reports to: President  
Travel: 40-50% (approximate)  
Application Deadline: August 5, 2025

About the Forest Stewardship Council (FSC) Canada

The Forest Stewardship Council® (FSC®) is a global not-for-profit organization dedicated to promoting environmentally sound, socially beneficial and economically prosperous management of the world's forests. FSC was created in 1993 to help consumers and businesses identify products from well-managed forests and sets standards by which forests are certified, offering credible verification to people who are buying wood and wood products. For more information visit [www.ca.fsc.org](http://www.ca.fsc.org)

About the role

The Eastern Canada Manager will be responsible for leading and managing FSC Canada's initiatives and operations within the Eastern Canada (Quebec, Nova Scotia, New Brunswick, PEI, Newfoundland and Labrador) region. This role involves engaging with key stakeholders, promoting FSC forest management and chain of custody certification, supply chain development and supporting the implementation of FSC standards. The Regional Manager of Eastern Canada must be able to work independently and as part of the national team of FSC Canada staff. Being based primarily in one of these provinces is a requirement of this position, ideally near a major airport, as this position will involve travel.

Responsibilities

**Forest Management Certification Growth & Maintenance**

- Develop and maintain strategic relationships with FSC certificate holders, forest companies, Indigenous Peoples, governments, and partners.
- Identify and support opportunities to grow forest management certification (e.g. large forest management companies, Indigenous tenures, smallholders, community forests and municipal lands).
- Help troubleshoot implementation issues and elevate systemic risks or innovations to the team.
- Respond to all standards related inquiries and requests received by FSC Canada related to the implementation and application of FSC certification in Canada in a timely and professional manner.

- Report on issues related to FSC Forest Management Standard and forest certification, which may affect FSC's activities in the region.
- Coordinate and liaise with Certification Bodies as required

#### **Chain of Custody Growth & Maintenance**

- Work with the Marketing team to roll out Chain of Custody (CoC) growth strategy in the region.
- Act as the regional point of contact for CoC certificate holders, providing day-to-day support and local insights.
- Identify and support CoC growth opportunities at a regional level, especially for value-added processors, smallholders, Indigenous businesses, and local manufacturers.
- Promote CoC certification at regional events, field tours, and through existing networks.
- Feed local intelligence back to the Marketing team, including success stories, barriers, and sector trends.
- Help facilitate connections between CoC holders and forest management certificate holders in their region.

#### **Regional Implementation of FSC Programs**

- Support deployment of new standards, tools, and systems (e.g., forest management standard, risk assessments, EUDR solutions).
- Provide regional insights and feedback on challenges and opportunities related to FSC uptake.
- Coordinate region-specific outreach and training.

#### **Events and Representation**

- Represent FSC Canada at regional conferences, field tours, and public engagements.
- Plan and support FSC-hosted events and visits in Eastern Canada.

#### Qualifications

- At least 5 years experience in the forest products industry
- Fluent in oral and written French and English is mandatory
- Strong understanding of forest management and chain of custody certification
- Successful experience in developing, directing and managing multiple projects and implementing strategic program goals, including capacity to organize strategic meetings bringing together key partners

- Demonstrated experience working with diverse stakeholders including Indigenous governments and communities.
- Ability to build collaborations and facilitate complex discussions
- Excellent communication, relationship-building, and facilitation skills.
- Comfortable working independently with strong time and priority management.
- Willingness to travel frequently across Eastern Canada (Quebec, Nova Scotia, New Brunswick, PEI, Newfoundland and Labrador).
- A broad understanding of Eastern Canadian forest management, supply chains and market drivers.

#### Commitment to Diversity and Inclusion

FSC Canada is an equal opportunity employer committed to diversity and inclusion. We believe in equality and diversity of race, gender, sexual orientation, religion, ethnicity, national origin and disability. FSC Canada encourages and welcomes applications from members of racialized communities, Indigenous peoples, persons with disabilities, persons of diverse sexual orientations and gender identities, and with the skills/knowledge to productively engage with diverse communities. You don't meet every single requirement? Studies have shown that women and people of colour are less likely to apply to jobs unless they meet every single qualification. If you're excited about this role but your experience doesn't align perfectly with every qualification in the job description, we encourage you to apply anyways. You may be just the right candidate for this or other roles at FSC!

We sincerely thank all those who express interest and apply, though please be advised only short-listed candidates will be contacted.

**The application deadline is 11:59 ET on August 5, 2025. Please apply to [jobs@ca.fsc.org](mailto:jobs@ca.fsc.org)**